#### **CELEBRATING 55 YEARS**

## **Annual Report**



July 1, 2019-June 30, 2020

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# SHORE UP! ABOUT US

<u>MISSION:</u> SHORE UP! Inc. is dedicated to revitalizing communities and empowering individuals and families to maintain long-term independence and achieve economic security.

<u>VISION:</u> SHORE UP! Inc. envisions a community where individuals and families have the opportunities and resources to live with dignity and achieve their fullest potential.

\*SHORE UP!'s Tripartite Board of Directors is as follows:

#### **BOARD OFFICERS**



Elroy Brittingham, Chair

## REPRESENTATIVES OF THE PUBLIC SECTOR

Elroy Brittingham
Troy Brittingham
Josh Hastings
Craig Mathies
Diana Purnell



Craig Mathies, vice Chair

# REPRESENTATIVES OF THE LOW-INCOME SECTOR

Dr. Tyrone Chase LaTrele Crawford Lakesha Pinder-Jackson Nicole Moreno Tory Wallace



William Dennis, Treasurer

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#### MESSAGE FROM THE DIRECTOR



I am happy to report another year of progress for programs that have made an indelible mark on this community and throughout the nation. During this Fiscal Year, Head Start celebrated it's 55th anniversary. If you wonder why the program has been in existence for so long, it's because since 1965, nationally and at SHORE UP!, the Head Start program has acted as a lifeline for low-income families, providing the resources essential for bridging the gap in school readiness, as well as emotional, social, health, nutritional, educational and psychological needs. Even during times of crisis, Head Start has never faltered, continuing to provide services to families. For those reasons, the Office of Head Start and the National Head Start Association has established a legacy across the US, and Head Start and Early Head Start programs in the seven counties SHORE UP! serves continues to build upon that legacy.

Parents have an opportunity to get their children involved in the agency's programs and take advantage of a tradition that has set the foundation for several head start alum who have become teachers, lawyers, doctors and a myriad of other professionals. How?

SHORE UP! begins by examining the entire family's current needs, administering programs which help individuals to support their children's early education, provide the best parental guidance to their children as possible, and to gain economic security. The organization also partners with families to find effective methods in dealing with challenges, like single parenting, illiteracy, homelessness, substance abuse, child abuse and neglect, health and nutrition, domestic violence, budget, finances, energy assistance, housing counseling and more. Pregnant women are also provided the necessary resources for healthy prenatal outcomes through the Early Head Start program.

SHORE UP! implements a Whole Family approach, assisting the entire family in combatting intergenerational poverty, moving towards achieving self-sufficiency. This Whole Family approach has three priorities: families achieving self-sufficiency through education and work, building family wealth through financial literacy, and supporting children's success through early learning.

This early learning begins in the Head Start and Early Head Start programs where children are prepared for success too. Toddlers ages zero to three receive social, emotional and cognitive development by attending the Early Head Start program. Children ages three to five are prepared for successful public school readiness, while staff work to meet their nutritional and developmental needs.

In Fiscal Year 2020, SHORE UP! served 761 children and their families enrolled in Head Start, along with 172 pupils and their families in the Early Head Start program. Included within our overall enrollment are disabled children, along with homeless children and more. After all, according to the National Head Start Association, "Head Start is the national commitment to give every child, regardless of circumstances at birth, an opportunity to succeed in school and in life."

Please join me in celebrating the accomplishments of Head Start and Early Head Start nationally and at SHORE UP! At SHORE UP!, we aid families in obtaining the opportunity to work, the opportunity to receive an education, and the opportunity to live a decent and dignified life.

Dr. Corey J. Bowen Director, Early Head Start & Head Start

#### FY2020 Early Head Start & Head Start Annual Report



At SHORE UP!, Head Start began in 1965. Early Head Start commenced in 2010.

The agency operates 13 Early Head Start (EHS) and Head Start (HS) centers.

Here's a timeline of some of the most significant events in EHS and HS history.

1978: SHORE UP! was asked to become the sponsor for the Upper Shore Head Start Program, serving Kent,

Queen Anne's and Talbot Counties. Later, the Upper Shore Head Start Program combined with the Worcester/Wicomico Head Start Program SHORE UP! operated, creating one centralized and uniform SHORE UP! Head Start Program.

<u>1991:</u> SHORE UP! was awarded the Somerset County Head Start Program. That same year, the agency began providing transportation services for Head Start children.

**2004:** SHORE UP! was awarded the Dorchester County Head Start program, providing an additional 180 placement opportunities for low-income children and families.

2008: SHORE UP! was designated to be the provider for an EHS (home-based option) in Dorchester County.

**2010:** SHORE UP! received funding to operate the EHS Program (both center-based and home-based options) in Somerset, Wicomico and Worcester counties.

2015: SHORE UP! Dorchester Early Learning Center, a combination-model EHS Program and Family Support Center, opened.
2016: As a result of the American Recovery and Reinvestment Act (ARRA—also known as "stimulus" money), SHORE UP! was able to add an additional 17 children to our Head Start Center in Crisfield, Md., located in Somerset County. Likewise, in Talbot County, the agency partnered with the Board of Education to relocate the Head Start Center in St. Michael's to St. Michael's Elementary School.

**2018:** SHORE UP!'s most recent successful completion of the Focus Area Two (FA2) review. This review demonstrates a program's effectiveness in implementing a high-quality program to promote positive outcomes and school readiness for children and their families.



### **Policy Council**

EHS & HS programs build the foundation needed for success in life.

As a part of the Policy Council, parents collaborate with staff to achieve the mission of EHS and HS. The mission of EHS and HS is to provide comprehensive, integrated, full-year services that promote school readiness for children from birth to five years of age. EHS focuses on children from birth to age three. HS attendees are ages three to five. The programs serve seven counties along Maryland's Eastern Shore-Dorchester, Kent, Queen Anne's, Somerset, Talbot, Wicomico and Worcester counties. Thanks to the following Policy Council members:

#### **EHS/HS Policy Council**

Cullina Cornish, President Vivian Todman, Vice President Shyneika Baine, Treasurer Cameren Taylor, Secretary Nicole Frantz, Assistant Secretary

### **School Readiness**

The following are SHORE UP!'s six School Readiness goals for each domain. Domains are broad areas of learning for children from birth to age five.

- 1-All children will develop and display a sense of self-confidence in their abilities and a strong identity that is rooted in their family and culture. (**Social and Emotional Development Domain**)
- 2-All children will engage with literature and language at a developmentally appropriate level.

#### (Language and Literacy Domain)

- 3-All children will show an interest in varied topics and activities, an eagerness to learn, creativity and independence in their interactions with activities and materials. (Approaches to Learning Domain)
- 4-.All children will use observation and manipulation, ask questions, make predictions and develop hypotheses to gain a better understanding of information and activities in their surroundings. (**Cognition Domain**)
- 5-All children will demonstrate control of large and small muscles and develop healthy and safe habits. (Perceptual, Motor and Physical Development Domain)

6-All Dual Language Learners will demonstrate an understanding of, as well as use a variety of words in English and their Home Language to communicate their ideas, feelings and questions. (**Dual Language Learners**)

# 72% EHS SCHOOL READINESS

School readiness data indicated that 72% of EHS children were meeting age expectations in the Social and Emotional Development Domain.

# 84% HS SCHOOL READINESS

School readiness data indicated that 84% of HS children were meeting age expectations in the Social and Emotional Development Domain.



Children in SHORE UP!'s EHS program.

### **Attendance**

The following are the daily average attendance percentages for EHS, HS and the Dorchester Early Learning Center (DELC).

Due to COVID-19, virtual learning began March 2020.

85% EHS ATTENDANCE



Classrooms in the Dorchester Early Learning Center.

The average daily attendance for SHORE UP!'s EHS program stood at 80 percent for FY20.

85%
HS ATTENDANCE

The average daily attendance for SHORE UP!'s HS program was at 85 percent.

87%
DELC ATTENDANCE

The average daily attendance for children in SHORE UP!'s DELC was at 87 percent.



The Dorchester Early Learning Center received some needed renovations in FY20.

#### FY2020 Early Head Start & Head Start Annual Report



Individuals discuss tax preparation at SHORE UP!'s Central Office in Salisbury.

### **Parental Engagement**

SHORE UP! staff work diligently to ensure parents are fully engaged in their child's education.

Staff also strive to prepare parents for economic security. Thanks to SHORE UP!'s many different programs, parents who need assistance to achieve long-term independence and economic security are eligible to receive these services:

- Through the Two Generation Whole Family Approach program, assisting families in combatting intergenerational poverty, families can further their education by obtaining a Commercial Driver's License (CDL), a Child Development Associate (CDA credential), as well as training in Phlebotomy and GED Prep.
- Financial education and coaching improves an individual's financial skills through the development of a budget and understanding the importance of credit.
- Free Tax Preparation assistance is offered to individuals and families with incomes less than \$56,000 annually.
- Income eligible families may receive Energy Assistance. The program provides payments for current or delinquent utility bills.
- Eligible low to moderate income households may obtain Weatherization assistance. Weatherization activities include energy audits on homes to determine how homes can be more energy efficient, repairs to homes at no cost and more.
- Families may also receive assistance in finding decent and affordable housing, pre-purchase or first-time homebuyer education and post purchase education.



In conjunction with community partners, SHORE UP! provides an opportunity annually for parents to shop for their children and obtain financial tips.

#### **Parental Engagement Activities**

"We visit stores like Walmart and have a financial literacy experience.-" Robin Hull, Family and Community

Engagement supervisor

A number of parental engagement activities occurred during FY20. Some of the more prominent activities included virtual field trips to the aquarium, virtual parent meetings and a financial budgeting field trip.

According to Robin Hull, Family and Community Engagement supervisor, the agency recently received a Bless Our Children grant from WBOC television. The \$4,000 grant, received annually, not only helps families to purchase Christmas gifts, but it also provides an opportunity for financial education.

"We select families that demonstrate the highest need on our enrollment priority list," says Hull. "We then visit stores like Walmart where we have a financial literacy experience." Some financial information that is addressed includes the comparison of prices, calculating costs, learning how to budget and spending money wisely.

## **Services**

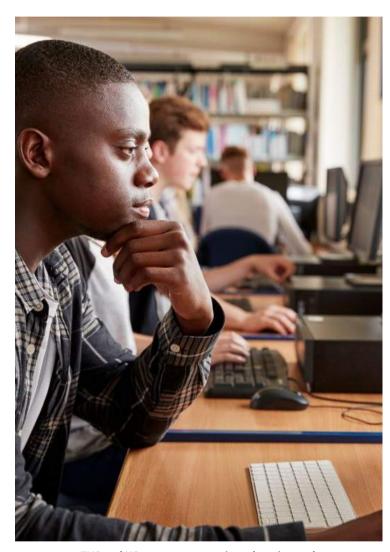
The following services were provided to EHS and HS families.

# ASSISTANCE TO FAMILIES OF INCARCERATED INDIVIDUALS

**ASSET BUILDING** 

EMERGENCY CRISIS INTERVENTION

**HEALTH EDUCATION** 



EHS and HS parents can receive education and skills training from SHORE UP!

PARENTING EDUCATION

FY 2020 Early Head Start & Head Start Annual Report

## Health Information

To the right are the number of parents currently enrolled and receiving monthly health and education services. Children in the program also receive medical, dental and mental assistance.

**350** 

102 EHS **34** 

## SHORE UP! partners with Oral Health and Outreach to continue dental awareness during COVID-19

The Eastern Shore Oral Health and Outreach Program for the State of Maryland provided dental supplies to over 800 children and their parents enrolled in SHORE UP! Inc.'s HS and EHS programs.

Christine Leo, director for the Eastern Shore Oral Health and Outreach Program, provided toothbrushes, fluoride toothpaste, dental floss, goodie bags, disposable masks, pamphlets on oral health for kids, a healthy smile guide, as well as educational handouts on maintaining good oral health during the pandemic and more.

Although COVID-19 prompted SHORE UP!'s HS programs to function using virtual learning, staff are continuing to push education and health awareness.

"When we are in session, children brush their teeth twice a day, after breakfast and after lunch," says Alexis Jackson, SHORE UP!'s Health and Disabilities supervisor. "Dental supplies can be costly, so we wanted to ensure that children and their parents have the supplies they need to continue good oral hygiene."



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### **Financial Report**

SHORE UP! is determined to be a low-risk auditee.

The auditors' report expresses an unmodified opinion on the financial statements of Shore Up! Inc. The most recent report for the year ending June 30, 2019, included the following summary of audit results.

- No material weaknesses during the audit of the financial statements are reported in the Independent Auditors' Report on Internal Control over Financial Reporting, and on Compliance and other matters based on an audit of Financial Statements performed in accordance with Government Auditing Standards.
- No instances of noncompliance material to the financial statements of Shore Up! Inc., which would be required to be reported in accordance with Government Auditing Standards, were disclosed during the audit.
- No significant deficiencies relating to the audit of the major federal award programs for Shore Up!, Inc. are
  reported in the Independent Auditors' Report on Compliance for each major program and on Internal Control
  Over Compliance required by the Uniform Guidance.
- The auditors' report on compliance for the major federal award programs for Shore Up! Inc. expresses an unmodified opinion on all major federal programs.
- There are no current findings relative to the major federal award programs for Shore Up!, Inc.
- The programs tested as major programs include: Child and Adult Food Care Program CFDA #10.558, Low Income Housing Energy Assistance - CFDA #93.568 8. The threshold for distinguishing Type A programs was \$750.000.
- Shore Up! Inc. was determined to be a low-risk auditee.

FY 2020 Early Head Start & Head Start Annual Report

# Financial Information

#### Revenue

**7,615,138** HS

**89,528**HS TRAINING

2,054,808 EHS

**46,369 EHS TRAINING** 

535,460 EHS DORCHESTER

200,000 DORCHESTER FAMILY SUPPORT

200,090 STATE SUPPLEMENTAL

2,247,205

IN-KIND

12,988,598 TOTAL

#### **Expenses**

Budget	HS	HS Training	EHS	EHS Training	EHS Dorches ter	DELC Family Support	State Supple mental	Total
Personnel	4,410,977	8	968,316		240,313	108,148	99,789	5,827,543
Fringe Benefits	1,363,644		341,070		55,934	33,262	36,993	1,830,903
Communication	99,355		13,166		5,891	2,460		120,872
Travel		21,466		4,188	780	275		26,709
Equipment	43,073		2,378		1,901	1,694		49,046
Supplies	104,523		29,284		14,354	3,380		151,541
Rent & Utilities	161,554		64,297		9,021	5,513		240,385
Contractual	14,353		376					14,729
Vehicle Operation	326,504		34,307		20,390	5,001		386,202
Facilities/Const.								
Other	308,015	68,062	564,114	42,181	151,368	28,780	49,051	1,211,571
Direct Cost	6,831,998	89,528	2,017,308	46,369	499,952	188,513	185,833	9,859,501
Indirect Cost	783,140		37,500		35,508	11,487	14,257	881,892
Inkind	1,783,825		251,768		211,612			2,247,205
Total	9,398,963	89,528	2,306,576	46,369	747,072	200,000	200,090	12,988,598

#### FY 2020 Early Head Start & Head Start Annual Report

## **Telling our Story**

In FY20, SHORE UP! worked dilligently to tell its positive story regarding EHS and HS.

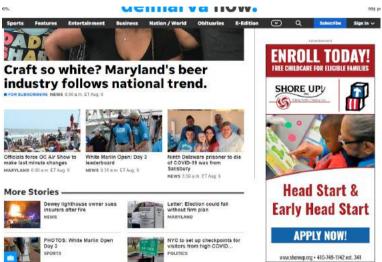
Branding, or the agency's image, was also honed with the use of new signage, advertisements and messaging. HS and EHS programs were featured on SHORE UP!'s Facebook and LinkedIn pages and on the following media outlets: *PAC-14 TV, Star Democrat, Kent Island Bay Times and Record, Kent County News, 47ABC television and the Daily Times.* Here's a look at some of the signage and ads that promoted the EHS and HS programs.



Recruitment flyers were printed in English, Spanish & Haitian Creole.



Yard signs were placed throughout the area and at all EHS and HS sites.



Digital ads ran on the website for Wicomico County's newspaper, the Daily Times.



A banner hangs at the agency's garage in Wicomico County.



A new webpage included information about the programs.

Potential applicants could also complete their application online.

The website can be translated into seven different languages.

#### FIND US...

# HERE'S A LIST OF EARLY HEAD START & HEAD START FACILITIES..ALSO, PLEASE FIND & FOLLOW SHORE UP! ON FACEBOOK & LINKEDIN

#### EARLY HEAD START CENTERS

**Somerset County** 

**Crisfield Center** 

210 N. Somerset Ave.

Crisfield, Md. 21817

**Princess Anne Center** 

12549 Independence Court Princess Anne, Md. 21853

**Dorchester County** 

St. Clair Center

824 Fairmount Ave.

Cambridge, Md. 21613

**Wicomico County** 

Salisbury Center

520 Snow Hill Rd.

Salisbury, Md. 21804

**Worcester County** 

**Berlin Center** 

130 Flower St.

Berlin, Md. 21811

Snow Hill Center

6352 Worcester Highway

Snow Hill, Md. 21841

#### **HEAD START CENTERS**

**Dorchester County** 

**Hurlock Center** 

6210 Shiloh Church/Hurlock Rd.

Hurlock, Md. 21643

St. Clair Center

824 Fairmount Ave.

Cambridge, Md. 21613



#### **HEAD START CENTERS**

**Kent County** 

Chestertown Center

115 S. Lynchburg Ave. Ste. D

Chestertown, Md. 21620

Queen Anne's County

**Grasonville Center** 

5441 Main St. Grasonville, Md. 21638

Somerset County

Crisfield Center

210 N. Somerset Ave.

Crisfield, Md. 21817

**Princess Anne Center** 

12549 Independence Court

Princess Anne, Md. 21853

**Talbot County** 

Easton Center

305 Glenwood Ave.

Easton, Md. 21601

St. Michaels Center

100 Seymour Ave.

St. Michaels, Md. 21663

Wicomico County

Eden Center

30842 Eden/Allen Rd.

Eden, Md. 21822

Salisbury Center

520 Snow Hill Rd.

Salisbury, Md. 21804

**Worcester County** 

Berlin Center

130 Flower St.

Berlin, Md. 21811

Stockton Center

5480 Stockton Rd.

or de stocktorria.

Stockton, Md. 21864

Snow Hill Center

6352 Worcester Highway

Snow Hill, Md. 21841